#### SCIQUEST, INC. CONTRACT AMENDMENT

Amendment # 1	Original Contract CMS (CLIN) #	Amendment CMS # 1
	Master Contract CMS #:	48558
	92004YYY01M/WSCA	78>00
	(the "Contract")	

#### 1) PARTIES

This Amendment to the above-referenced Original Contract (hereinafter called the Contract) is entered into by and between SciQuest, Inc. (hereinafter called "Contractor"), and the STATE OF COLORADO (hereinafter called the "State") acting by and through the Department of Personnel and Administration, State Purchasing Office, (hereinafter called the "DPA").

#### 2) EFFECTIVE DATE AND ENFORCEABILITY

This Amendment shall not be effective or enforceable until it is approved and signed by the Colorado State Controller or designee (hereinafter called the "Effective Date"). The State shall not be liable to pay or reimburse Contractor for any performance hereunder including, but not limited to, costs or expenses incurred, or be bound by any provision hereof prior to the Effective Date.

#### 3) FACTUAL RECITALS

The Parties entered into the Contract for eProcurement Services (Hosted Software-as-a-Service) provided by SciQuest, Inc. to the State of Colorado.

#### 4) CONSIDERATION-COLORADO SPECIAL PROVISIONS

The Parties acknowledge that the mutual promises and covenants contained herein and other good and valuable consideration are sufficient and adequate to support this Amendment. The Parties agree to replacing the Colorado Special Provisions with the most recent version (if such have been updated since the Contract and any modification thereto were effective) as part consideration for this Amendment. If applicable, such Special Provisions are attached hereto and incorporated by reference herein as in **Exhibit I (new)**.

#### 5) LIMITS OF EFFECT

This Amendment is incorporated by reference into the Contract, and the Contract and all prior amendments thereto, if any, remain in full force and effect except as specifically modified herein.

#### 6) MODIFICATIONS.

The Contract and all prior amendments thereto, if any, are modified as follows: changing the original **Exhibit I** in the Master Agreement and agreeing to the new terms set forth in **Exhibit I** (new) in accordance with Section IX(A)(ii) of the Contract.

#### a. Total Supplier Manager

Decoupled, TSM- On-Boarding- as add-on

#### b. TrueLocator Unlimited Use

Removed, product sunset

#### c. TrueLocator 2 Users

Removed, product sunset

#### d. TrueMatch

Removed, product sunset

#### e. Supplier Data Services-TrueMatch- per record fee

Removed, product sunset

#### f. Consortium Supplier Pack

NV, OR, WA, CO included 5 Consortium Supplier Packs for free as the Core States for RFP

## g. Integration Kit- First Year Software License and associated Integration Kit Maintenance fees

No discounting as this offering has 3<sup>rd</sup> party dependencies

h. ERP Integration as a Service (laaS)

No discounting as this offering has 3<sup>rd</sup> party dependencies

i. Multi Business Unit License Add-On

Add-on to Spend Director Enterprise

j. AP Director Offerings

Added new offerings

k. Sourcing offerings reordered for clarity

Order change only

I. K-12 Annual Operating Budget

Added to the non-States Schedule

m. Definition of State inserted

Added to the State Schedule for clarity

This Amendment also reflects the increase in rates which became effective July 1, 2012, in accordance with Section IX(A)(ii) of the Master Agreement.

#### 7) START DATE

This Amendment shall take effect on the later of its Effective Date or July 1, 2012.

#### 8) ORDER OF PRECEDENCE

Except for the Special Provisions, in the event of any conflict, inconsistency, variance, or contradiction between the provisions of this Amendment and any of the provisions of the Contract, the provisions of this Amendment shall in all respects supersede, govern, and control. The most recent version of the Special Provisions incorporated into the Contract or any amendment shall always control other provisions in the Contract or any amendments.

#### 9) AVAILABLE FUNDS

Financial obligations of the state payable after the current fiscal year are contingent upon funds for that purpose being appropriated, budgeted, or otherwise made available.

## THE PARTIES HERETO HAVE EXECUTED THIS AMENDMENT

\* Persons signing for Contractor hereby swear and affirm that they are authorized to act on Contractor's behalf and acknowledge that the State is relying on their representations to that effect.

CONTRACTOR
SciQuest, Inc.

By: Rudy Howard
Title: Chief Financial Officer

\*Signature

\*Signature

STATE OF COLORADO
John W. Hickenlooper. GOVERNOR
Department of Personnel & Administration, Division of
Finance and Procurement

WSCA/NASPO

TACK. GALLT
Name: LISCA/NASPO CONTRACT ADMINISTRATE
Title:

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### ALL CONTRACTS REQUIRE APPROVAL BY THE STATE CONTROLLER

CRS §24-30-202 requires the State Controller to approve all State Contracts. This Contract is not valid until signed and dated below by the State Controller or delegate. Contractor is not authorized to begin performance until such time. If Contractor begins performing prior thereto, the State of Colorado is not obligated to pay Contractor for such performance or for any goods and/or services provided hereunder.

STATE CONTROLLER
David J. McDermott, CPA

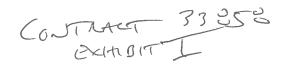
By:
Date: 9-6-12

#### THE PARTIES HERETO HAVE EXECUTED THIS AMENDMENT

\* Persons signing for Contractor hereby swear and affirm that they are authorized to act on Contractor's behalf and acknowledge that the State is relying on their representations to that effect.

CONTRACTOR SciQuest, Inc.  By: Rudy Howard Title: Chief Financial Officer  *Signature	STATE OF COLORADO John W. Hickenlooper. GOVERNOR Department of Personnel & Administration, Division of Finance and Procurement  By: By: Kathy Nesbitt, Executive Director
Name: Title:  Signature  Date:	
CRS §24-30-202 requires the State Controller to ap signed and dated below by the State Controlle performance until such time. If Contractor begin	
By:	

Date:\_



Annual subscription pricing, not including professional services which are applicable to all cate	ories	T		П			Т			Ì		Ė	
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Core eProcurement Modules - Enterprise							-						111
Spend Director Enterprise (includes 1 Premium Supplier Pack)	\$ 226,276	-	288,760	-	354,585	\$ 456,225	-	560,175			1,016,400	\$	1,264,72
MBU License (add on to Spend Director Enterprise)	\$ 67,760		72,480	\$	87,150	\$ 112,350	+	138,600	\$ 180,600	\$	258,300	\$	336,00
Spend Director (includes 1 Premium Supplier Pack) (for renewal only)	\$ 153,300	_	196,350	\$	228,375	\$ 311,850	-		\$ 496,650	_	669,900	\$	808,50
Upgrade to Spend Director Enterprise (formerly Contract Manager)	\$ 72,976	<del>-</del>	92,400	-	110,250	\$ 144,375	-	179,025	\$ 225,225	\$	346,600	\$	456,22
Requisition Manager Order Manager	\$ 67,200 \$ 93,975		67,200 127,050		70,455	\$ 92,400 \$ 203,280		115,600 248,325	\$ 150,150 \$ 329,176	\$	242,660 462,000	\$	334,95 635,25
order manager Bettiement Manager	\$ 84,000	-	96,075	-	124,740	\$ 203,280	-		\$ 329,176	-	462,000 288,760	\$	462,00
AP Director Upgrade from Settlement Manager	\$ 33,600		38,430		49,896	\$ 60,060			\$ 87,780	\$	116,600	\$	184,80
Accounts Payable Director	\$ 117,600	+-	134,606	-	174,636	\$ 210,210	+	258,720	\$ 307,230	\$	404,250	\$	546,80
Accounts Payable: Receiving & elnvoicing	\$ 74,026		84,000		107,620	\$ 131,093		157,080	\$ 188,843	\$	236,775	\$	375,37
Accounts Payable: eInvoicing-Only	\$ 64,050		71,925		90,300	\$ 112,035	-	129,360	\$ 158,235	\$	184,800	\$	288,75
Accounts Payable: Receiving-Only	\$ 32.026	-	36,228	\$	46,200	\$ 66,836			\$ 112,035	+	127,060	\$	207.90
Accounts Payable Director - Stand Alone (incl. 1 Premium Supplier Pack)	\$ 141,120	\$	161,406	\$	209,563	\$ 252,262	\$	310,464	\$ 368,676	\$	485,100	\$	776,16
Bourcing Director (includes RFx and RA)	\$ \$4,500		110,260	\$	126,000	\$ 126,000	\$	126,000	\$ 151,200	\$	151,200	\$	161,20
Supplier Contract Management & Authoring - add-on to Sourcing Director	\$ 56,700	\$	63,000	\$	73,500	\$ 73,500	\$	73,500	\$ 88,200	\$	88,200	\$	88,20
Bourcing Director - eSourcing RFx (stand alone)	\$ 63,000	\$	73,500	\$	84,000	\$ 84,000	\$	84,000	\$ 100,800	\$	100,800	\$	100,80
Bourcing Director - Reverse Auctions (stand alone)	\$ 31,500	\$	38,760	\$	42,000	\$ 42,000	\$	42,000	\$ 50,400	\$	60,400	\$	\$0,40
Total Supplier Manager (includes Diversity functionality from SDM)	\$ 38,325		47,250		57,760	\$ 57,750	\$	67,760	\$ 69,300	\$	69,300	\$	69,30
T8M - On-Boarding - add-on	\$ 16,750	_	15,750	-	15,750	\$ 16,760	_	15,760	\$ 18,900	\$	18,900	\$	18,90
TSM - Supplier ScoreCard & Performance Management - add-on	\$ 25,200	+-	25,200		25,200	\$ 25,200	_		\$ 30,240	\$	30,240	\$	30,24
TSM - Dynamic Qualification & Risk Compliance - add-on	\$ 15,750		15,750		15,750	\$ 15,750	_		\$ 18,900	\$	18,900	\$	18,90
TSM - 2nd-Tier Reporting Module - add-on	\$ 15,750		15,750		16,750	\$ 15,750		15,760	\$ 18,900	\$	18,900	\$	18,90
TSM - Total Spend Reporting (tier 1 level) - add-on	\$ 31,600		31,600		31,500	\$ 31,600			\$ 37,800	\$	37,800	\$	37,80
Bupplier Diversity Manager	\$ 26,250	-	31,500	_	36,750	\$ 36,750		36,750	\$ 44,100	\$	44,100	\$	44,10
SDM - 2nd-Tier Reporting Module - add-on	\$ 15,750		15,750	$\rightarrow$	18,750	\$ 15,750	+	16,750	\$ 18,900	\$	18,900	\$	18,90
SDM - MWBE Spend Reporting (tier 1 level) - add-on Supplies Manager - Enterprise (includes 1 Replenishment Pack of 10 Single Licenses)	\$ 15,750 \$ 68,250	_	15,750		18,750	\$ 15,760		16,750	\$ 18,900	\$	18,900	\$	18,90
Procuraview (Binary Fountain)	\$ 68,250 \$ 204,750	+-	79,800 204,750	+-	204,760	\$ 92,400 \$ 204,750		92,400	\$ 110,880 \$ 273,000	\$	110,880 341,250	\$	110,88
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Supplier Bushlement / Content Services						July City				1000			
Premium Supplier Pack (10 licenses)	\$ 33,075	8	33,075	\$	34,650	\$ 40,425	\$	40,425	\$ 46,200	s	51,975	s	57,76
Basic Supplier Pack (10 licenses)	\$ 8,190	_	8,190	-		\$ 11,560	_	11,550	\$ 11,550		14,438	\$	14,43
Supplies Manager Replenishment Pack of 10 Single Premium Supplier Licenses	\$ 34,660	\$	34,650	\$	34,660	\$ 34,660	8	34,660	\$ 34,660		34,660	\$	34,65
ntegration Software			1000	_		1000				,			
ntegration Kit - First Year Software License ** (3rd party dependencies / no discunting applied)	\$ 44,468	-	44,468	<del>-</del>		\$ 44,468	+	44,468		\$	44,468	-	44,46
Integration Kit Maintenance (Years 1-5) ** (3rd party dependencies / no disounting applied)	\$ 8,926	<del>-</del>	8,926	-		\$ 8,926	-		\$ 8,925	\$	8,926	\$	8,92
EXP Integration as a Service (lasS) ** (3rd party dependencies / no discunting applied)	\$ 17,325	+	17,325	-		\$ 17,325	$\rightarrow$	,	\$ 17,326		17,325	-	17,32
Invoice Integration Adapter - Banner Finance	\$ 4,200		4,200			\$ 4,200			\$ 4,200	\$	4,200	\$	4,20
Multi Chart Adapter - Banner Finance	\$ 4,200	_	4,200	-		\$ 4,200	$\rightarrow$	<u> </u>	\$ 4,200	\$	4,200	\$	4,20
Additional Instance	\$ 11,025	1 5	11,025	\$	11,025	\$ 11,025	\$	11,025	\$ 11,025	\$	11,025	\$	11,02
SciQuest 5-Procurement Conscribum Community Sciution	Base 1				1000					2413	GIDY)		
Consortium Communty Base Solution (Spend Director Enterprise at No Charge)		Т		Г			T	-					
Consortium Supplier Pack (10 licenses to connect member site to 10 consortium suppliers)	\$ 5,775	\$	5,776	\$	6,775	\$ 5,775	\$	5,775	\$ 5,775	\$	6,776	\$	5,77
Single Consortium Supplier License	\$ 662	\$	662	\$	662	\$ 662	\$	662	\$ 662	\$	662	\$	66
		-	Custom	-		Custom	$\overline{}$	Custom	Custom		stom	_	ustom

<sup>\*</sup> The above pricing is subject to the following discounts:

All annual Subscription Fees set forth above shall be subject to a 42% discount

The annual Subscription Fees for the first tweive (12) months of any initial Term shall be subject to an additional 2.5% discount (after giving effect to the 42% discount referenced above). All Services set forth above shall be subject to a 30% discount

<sup>\*\*</sup> integration Software, no discounting can be applied due to 3rd party dependencies

# CONTRACT 33858 EXHIBT I

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<sup>\*</sup> The above pricing is subject to the following of scounts:

All annual Subscription Fees set forth above shall be subject to a 42% discount

The annual Subscription Fees for the first twe've [12] months of any initial Term shall be subject to an additional 2.5% discount [after giving effect to the 42% discount referenced above].

All Services set forth above shall be subject to a 30% discount

es integration Software, no discounting can be applied due to 1rd party dependencies



August 23, 2012

Carol Pfarr
Director Finance and Procurement
Department of Personnel and Administration
633 17th Street, Suite 1600
Denver, CO 80202

#### Dear Carol:

Enclosed are the partially executed original agreements between SciQuest and State of Colorado signed by Rudy Howard, SciQuest CFO. Please have Kathy Nesbitt, Exec Director, and David McDermott, State Controller, sign and then forward to Jack Gallt, WSCA/NASPO, for final signature. Please scan a copy of the fully executed agreement and email to John Lawlor at jlawlor@sciquest.com and to Sloan Carroll at scarroll@sciquest.com. We appreciate your help in getting this Amendment executed.

If you have any questions/concerns, please feel free to contact me at 919.659.2406. Thank you.

Sincerely

E. Sloan Carroll
Contracts Manager

SciQuest, Inc.

scarroll@sciquest.com

#### THE PARTIES HERETO HAVE EXECUTED THIS AMENDMENT

\* Persons signing for Contractor hereby swear and affirm that they are authorized to act on Contractor's behalf and acknowledge that the State is relying on their representations to that effect.

CONTRACTOR SciQuest, Inc.  By: Rudy Howard Title: Chief Financial Officer	STATE OF COLORADO  John W. Hickenlooper. GOVERNOR  Department of Personnel & Administration, Division of Finance and Procurement
*Signature	By:By:By: Kathy Nesbitt, Executive Director
WS	SCA/NASPO
Name: Title:	
Signature  Date:	
3	
ALL CONTRACTS REQUIRE	APPROVAL BY THE STATE CONTROLLER
signed and dated below by the State Co performance until such time. If Contractor I	r to approve all State Contracts. This Contract is not valid ontroller or delegate. Contractor is not authorized to begin begins performing prior thereto, the State of Colorado is number or for any goods and/or services provided hereund
	CONTROLLER McDogmott CRA
By:	McDermott, CPA
Date:	